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# Verification of Manufacturer's claims

**Construction Products** 

 Pressure on the construction industry to move to more sustainable ways of building is now coming from all directions

 Increasingly, clients, government and the general public are expecting the industry to address issues such as resource consumption, embodied energy, health and safety of operatives, water use and pollution emissions.

 The specification of materials and components in buildings is becoming more complex due to a variety of conflicting claims by competing manufacturers about the sustainability credentials of their materials or products.

 But can their claims be believed, and how can designers and specifiers be sure that the decisions they make are truly sustainable?

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# **Green & Violet Definitions**







# Greenwash

Green v Violet Whitewash Greenwash Manufacturers' Claims

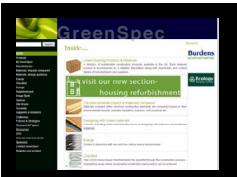
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# Advertising & Marketing

Quotes & Rules Greenwash Pitfalls Case law





# Liability Alerts

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## **UK Consumer law is weak**

- To BS 1234 in a product XYZ
- The product need only comply with one clause to claim "To BS..."
- MK Electrical & components
- Case law supports non-compliance with all the other clauses

### **"PERFORMANCE CERTIFICATES"**

"Many suppliers claim conformity to British Standards or other test standards but have no certificates or in house testing procedures. If such is important, then ask for the number and date of the certificate"

#### "PERFORMANCE CERTIFICATES"

"If Agrément test certificates are claimed, make sure they are current and relate to the proposed product, not another in the range"

### "DON'T FALL DOWN ON FOLLOW UP"

"Innovative design to be successful requires adequate research"

"Innovative materials tend to be launched without adequate testing or their virtues over emphasised and possible failings played down"

Salesmen rely on lack of knowledge to fool you

- If you don't know
- they can tell you porkies
- and you won't know any better
- or know how to challenge them

### "LACK OF EXPERIENCE"

"A recent legal judgement has shown that part of an Architect's duty must be to collect information about materials or systems of which they lack knowledge or experience and then to form a view about them"

> LIABILITY ALERT No.5 © RIBA Indemnity Research Ltd. Tel: 071 283 2000

### **"LACK OF EXPERIENCE"**

"If an Architect feels that he or she cannot form a reliable opinion then the client must be advised to take additional specialist advice"

> LIABILITY ALERT No.5 © RIBA Indemnity Research Ltd. Tel: 071 283 2000

"Seek specific reassurance about product performance claims from directors of supply companies and state in writing you are placing reliance upon their advice"

# **Technical Specification Sales Representative**

- Are a different animal
- they are not trying to sell the product
- just trying to help you design and specify it properly
- Don't ignore their manufacturer's recommendations and requirements
- But temper what they say with your own judgement, question it, understand it

# No time or resources to find out more detail

- What we want is simple unambiguous information at our finger tips
- Is it there?
- How easy is it to find?
- In some sectors its sorted

# Checking

- Always go to the source of the information
- Internet websites allow current information to provided and maintained
- Check Certification lists, Databases, etc. for currency.

# WWW

- World Wide Carboot sale
- Never sure of the quality of what is there and its inconsistent too







www.greenspec.co.uk

# Useful Websites

Waste, Exchange, Recycled, Local & Green Construction Product Websites





# Useful Information Websites

#### **Environmental Profiles**

02/07/2009 07:40

© NGS 2002 Specifying Sustainable Construction

# What about the Construction Industry

- So what can you look for or ask for or use
- 3rd Party Accreditation?
- Published tables
- Green labels
- Sold by Green Merchants
- Environmental Profiles?

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#### Construction Product Directive 3rd Party Accreditation







www.greenspec.co.uk

# **Component** Life Manuals

HAPM, BPG, BPL, SPON combined Defects Checklist

### **DEFRA** to the rescue

- Green Claims Practical Guidance
- Publication from Defra website

#### Green Claims – Practical Guidance

How To Make A Good Environmental Claim

Supported by the CBI, British Retail Consortium, Local Authorities Coordinators of Regulatory Services, and British Standards Institution.









02/07/2009 09:23







Certification, Issuing bodies Websites, Logos, Objectives





### **Green lables**

- White Swan
- Blue Angel
- EU Ecolabel
- NaturePlus (Germany)
- Obox (IBO Austria)
- Passivhaus (Germany Energy)

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## Endorsements







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White Goods









# Environmental Profiling

**BRE's Green Guide to Spec** 

**Environmental Profiles** 

Envest2 BREEAM CEEQUAL







# Green Material Olympics

**BRE Green Guide to Specification** 

# BRE Green Guide to specification

- Buildings generally
- And Housing in particular
- ABC tables
- Violet industry product range
- AECB conference workshop outcome:
- Suggestion: Relegate ABC to DEF
- Needed to Add ABC

02/07/2009 09:23

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# BRE Green Guide to Spec Environmental Issues

- Climate Change
- Fossil fuel depletion
- Ozone depletion
- Human Toxicity to air and water
- Ecotoxicity (limited)
- Waste Disposal

- Water disposal
- Water Extraction
- Acid deposition SO<sub>2</sub>
- Eutriphication
- Low level ozone
  creation
- Mineral extraction
- Embodied energy

# **GREEN BUILDING HANDBOOK**

- Volume 1 © ACTAC 1997 Spon
- Volume 2 © T Woolley 2000 Spon
- Issues, Alternatives, Solutions,
- Manufacturers, Contact details
- Product references and descriptions
- Generic score system of blobs

### **National Consumer Council**

- www.ncc.org.uk
- The Green Claims Code: Is It Working?
- Report describing eco-labelling.

## **EU Consumer Council**

- Dissatisfied with EU CEN Technical Committees for Environmental Profiles
- TC 350 and TC 351
- Committees full of manufacturers
  wanting status quo prevails
- Consumer Council want consumer focus
- TCs reviewing their scope © NGS 2002-2009 Verification





### © GreenSpec

- Brian Murphy BSc Dip Arch (Hons+Dist)
- Architect by Training
- Specification Writer by Choice
- Greening up my act since 1999
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  <u>http://twitter.com/brianspecman</u>
- Scribd: <u>www.scribd.com/brianspecman</u>